



SPECIAL MEETING MINUTES

Saturday, April 2, 2016, 3:00 pm, Albion School, 30400 Albion Ridge Road, Albion, CA

The meeting was called as a special meeting of the Board of Directors of the Albion Little River Fire Protection District for the purpose of consultation with an apparatus vendor; discussion of issues regarding apparatus procurement. No other business was considered at this special meeting.

- 1. Call to order and determination of a quorum:** Called to order by President Chris Skyhawk at 3:10 pm. Board members Michael Issel and Alan Taeger present (quorum). Board members Debbi Wolfe and Scott Roat absent. Also present: Chief Ted Williams, Assistant Chief John Oakley, two firefighters, one member of the public.
- 2. Public communication to the board:** None.
- 3. Presentation by Jon Bauer, Consultant with Pierce Manufacturing Inc.:** Mr. Bauer introduced himself as a retired Battalion Chief of the Redding Fire Department, currently a consultant and sales representative for Golden State Fire Apparatus Company since 1990. Golden State Fire Apparatus was established in 1989 as the exclusive dealer and factory service provider of Pierce fire apparatus for Northern California. Pierce is a fire apparatus manufacturer in business for 102 years, has a 52% market share of fire apparatus manufacturing in the US and a global presence in the fire apparatus market, manufacturing ~25,000 units/year on commercial and custom chassis. Mr. Bauer presented an overview of Golden State Fire Apparatus Company and of Pierce Manufacturing, including a five page hand-out titled "Why Buy Pierce Manufacturing Apparatus" and two brochures from Pierce Manufacturing, one titled "Commercial Chassis", and the other titled "Foam Systems". Mr. Bauer, Chief Williams and Director Michael Issel related that they had spent time prior to the meeting reviewing and revising detailed specifications for a proposed new fire engine for ALRFPD which have been developed in consultations over the last couple of months. Chief Williams reported that he is satisfied with the specifications proposed and is ready to pursue possible purchase options. Mr. Bauer reported that he will provide finalized written specifications and pricing to the district within a few days, with detailed drawings to follow. Various possible financing options were discussed, including financing through PNC, a subsidiary of Oshkosh Corporation, parent of Pierce Manufacturing, and other, independent public financing organizations sourced by ALRFPD. Rules and procedures regarding competitive bidding processes were also discussed: Mr. Bauer and Director Issel explained the process of purchasing apparatus to ALRFPD exact specifications compliant with state statutes through one of two available purchasing consortia.
- 4. Adjournment:** 4:26 pm.